

1.Date:

D	D	M	M	Y	Y	Y	Y
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Application for a Pre-shipment Seller Loan

To: The Hongkong and Shanghai Banking Corporation Limited, Sri Lanka

For Bank Use Only									
Loan No. <input style="width: 90%;" type="text"/>	Due Date <table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> </tr> </table>	D	D	M	M	Y	Y	Y	Y
D	D	M	M	Y	Y	Y	Y		
2. Instruction (Application) This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).									
<input type="checkbox"/> New Loan - Under a Export Documentary Credit (DC) <input type="checkbox"/> New Loan - Not Under Export Documentary Credit (DC) <input type="checkbox"/> Extension to existing Pre-shipment Seller Loan (Loan Ref No. <input style="width: 80%;" type="text"/>)									
3.1 Borrower Name (the Customer) <input style="width: 95%; height: 30px;" type="text"/>	3.2 Borrower Address <input style="width: 95%; height: 60px;" type="text"/>								
3.3 Name of Contact Person <input style="width: 95%; height: 20px;" type="text"/>	3.5 Export Account Number (if known) <input style="width: 95%; height: 20px;" type="text"/>								
3.4 Borrower Tel/Email <input style="width: 95%; height: 20px;" type="text"/>									
4. Buyer / DC applicant (full name and address)	6.1 DC Number/Purchase Order ("PO") Customer Ref No. / Sales Contract No. <input style="width: 95%; height: 20px;" type="text"/>								
<input style="width: 95%; height: 20px;" type="text"/> <i>Name</i>	6.2 DC Currency <input style="width: 95%; height: 20px;" type="text"/>								
<input style="width: 95%; height: 20px;" type="text"/> <i>Address1</i>	6.3 DC Amount <input style="width: 95%; height: 20px;" type="text"/>								
<input style="width: 95%; height: 20px;" type="text"/> <i>Address2</i>	6.4 DC Issuing Bank <input style="width: 95%; height: 40px;" type="text"/>								
<input style="width: 95%; height: 20px;" type="text"/> <i>Address3</i>	6.5 Latest shipment date (for loans not under a DC) <table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> </tr> </table>	D	D	M	M	Y	Y	Y	Y
D	D	M	M	Y	Y	Y	Y		
<input style="width: 95%; height: 20px;" type="text"/> <i>Country / Location</i>	6.6 DC Expiry Date (for loans under DC only) <table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> </tr> </table>	D	D	M	M	Y	Y	Y	Y
D	D	M	M	Y	Y	Y	Y		
5.1 Loan Currency <input style="width: 95%; height: 20px;" type="text"/>									
5.2 Loan Amount <input style="width: 95%; height: 20px;" type="text"/>									
5.3 Loan Tenor <input style="width: 40px;" type="text"/> days	5.4 Extension for (as applicable) <input style="width: 40px;" type="text"/> days								
7. Proceeds Disposal Credit proceeds to account No. <input style="width: 95%; height: 20px;" type="text"/>									
Currency <input style="width: 40px;" type="text"/> A/C: <input type="checkbox"/> Convert at spot rate									
8.1 Manufacturer's Name <input style="width: 95%; height: 20px;" type="text"/>									
8.2 Goods Description <div style="border: 1px solid black; height: 100px; width: 100%;"></div>									

<p>8.3 Storage Address</p> <div style="border: 1px solid black; height: 60px; width: 100%;"></div>	<p>9. Charges</p> <p><input type="checkbox"/> Debit charges to account No. <i>(if different from credit account No.)</i></p> <div style="border: 1px solid black; height: 20px; width: 100%;"></div> <p><input type="checkbox"/> Debit interest to account No. <i>(if different from account for charges)</i></p> <div style="border: 1px solid black; height: 20px; width: 100%;"></div> <p><input type="checkbox"/> Other</p> <div style="border: 1px solid black; height: 30px; width: 100%;"></div>
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10. Documents Attached

Purchase Order DC Contract of Sales Insurance Policy

Other Documents

11. Other Instructions

12. Insurance

Insurance already/will be arranged by us. The relative insurance policy will be presented to HSBC within the next 10 days.

Insurance already arranged under an open policy held by you.

Others *(please specify)*

13. At Maturity

Debit our account No.

Convert at spot rate

Under forward contract No. for the principal amount of the Loan, together with accrued interest and charges.

To convert Pre-Shipment Seller Loan to a Post-Shipment Seller Loan for days (and upon the presentation of such documents required by the Bank and Bank's agreement at its sole discretion to agree to such conversion, the outstanding under this Pre-Shipment Seller Loan shall constitute an outstanding Post-Shipment Seller Loan.

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by the Customer at/from www.gbm.hsbc.com/gtrfstt or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this application; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms applies to the above requested trade service(s).

Signed for and on behalf of the Customer:

Authorised Signatories and Company Stamp *(if applicable)*